

Samuel Barrad

(562) 310-3543 · Long Beach, CA - [Portfolio](#) - [LinkedIn](#)

Personal Statement

Dynamic executive and operations leader with 10+ years of success optimizing business functions, driving growth, and ensuring compliance across retail, hospitality, and natural medicine industries. Skilled in workplace efficiency, financial forecasting, and team leadership. Adept at implementing Lean Six Sigma and Kaizen methodologies to improve workplace functionality and profitability.

Skills & Abilities

- Executive Leadership
- Operations Mgmt.
- METRC, OSHA, DCC
- Business Growth
- Financial Forecasting
- Cost Analysis
- Kaizen, Lean Six Sigma
- Training & Coaching
- Union Negotiation
- Workforce Dev.
- Business Planning
- Team Leadership

Work Experience

Chief Compliance Officer & Financial Analyst – The Finest Farms (2022–Present)

- Developed SOPs and compliance frameworks to meet regulatory standards.
- Led financial forecasting and cost analysis for business growth.
- Negotiated contracts and government agreements to optimize operations.

General Manager – The Circle LBC (2023–2024)

- Managed multi-location retail operations, ensuring compliance and efficiency.
- Spearheaded union contract negotiations, improving benefits while reducing costs.
- Enhanced inventory processing and service strategies to exceed business goals.

Chief Compliance & Operations Director – Vangarde Group (2021–2022)

- Lead compliance initiatives, licensing, and regulatory negotiations with city/state.
- Oversaw METRC system integration, training, and workplace optimization.
- Developed SOPs to streamline business functionality and workforce harmony.

Financial Controller – Flyt Los Angeles (2021–2022)

- Managed financial tracking, payroll, and forensic auditing for strategic planning.
- Led investor contract negotiations, improving financial direction and sustainability.

General Manager – Catalyst Cannabis Co. (2019–2021)

- Increased sales by 7.6% through strategic retail planning and consumer engagement.
- Developed compliance systems and inventory Mgmt. strategies aligned with DCC regulations.
- Supervised staff training, payroll, and workflow optimization.

Director of Food & Beverage – Derrynane Hotel, Ireland (2018)

- Cultivated an authentic dining experience through menu development and beverage program innovation.
- Managed financials, supply chain, and staffing for seasonal peak operations.

Key Hospitality & Retail Leadership Roles (2012–2018)

- Managed teams and boosted revenue in roles at Whole Foods Market, Beachwood Brewing, and The Factory Gastrobar.
- Led operational restructuring, inventory optimization, and staff training programs.
- Developed innovative marketing strategies that improved sales performance and customer retention.

Education & Certifications

- Advanced training in compliance, financial analysis, and workplace optimization methodologies
- Cal OSHA Certified, ServSafe Certified, TIPS, TEAM, LEAD Alcohol Management, Cicerone Certified
- Computer Literacy (Excel, PowerPoint, Adobe, POS Systems, Social Media Marketing)